

WE ARE EMEA OUT OF TOWN RETAIL



Cushman & Wakefield work with Kingfisher and their brands B&Q, Castorama, Brico Depot, Screwfix and Koctas in several European markets including UK, France, Poland, Spain, Portugal, Russia and Turkey.

Through collaboration with our UK OOTR and Cross Border Teams, Cushman & Wakefield is appointed by DFS in the Netherlands and acquired their first store in Amsterdam in 2014 followed by a second store in Rotterdam.

About Cushman & Wakefield


Cushman & Wakefield is a leading global real estate services firm that helps clients transform the way people work, shop, and live. The firm's 43,000 employees in more than 60 countries provide deep local and global insights that create significant value for occupiers and investors around the world. Cushman & Wakefield is among the largest commercial real estate services firms with revenue of \$5 billion across core services of agency leasing, asset services, capital markets, facility services (C&W Services), global occupier services, investment & asset management (DTZ Investors), project & development services, tenant representation, and valuation & advisory. To learn more, visit www.cushmanwakefield.com or follow @CushWake on Twitter.


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WE ARE THE CENTRE OF RETAIL & LEISURE

*Helping clients transform the way people
work, shop and live*

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Helping clients transform the way people work, shop and live

Our EMEA Out of Town Retail team provides strategic advice throughout Europe on all aspects of this specialist retail sector, including retail parks, retail warehousing and food stores.

Our EMEA Out of Town Retail team is one of the largest and most active in the sector, notable for its high level of seniority and depth of experience across the EMEA region. We provide market-leading advice to landowners, investors, developers and retailers. We have sector specialists operating throughout our EMEA office network.

- Agency – acting for both landlords and retailers – the acquisition and disposal of retail floorspace
- Investment acquisition, sales and strategic advice
- Development consultancy
- Asset management advice
- Retailer advice – retained and non-retained
- Specialist foodstore advice
- Lease advisory including rent review, lease renewal and lease regears
- Consultancy – market entry and location strategy

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UK



THE FORT SHOPPING PARK, BIRMINGHAM

The Fort Shopping Park is one of the UK's premier shopping parks totalling 32,500 sqm. The park is under joint ownership including TH Real Estate and we are appointed as leasing agent. Major retailers represented include Boots, Topshop, Debenhams, JD Sports, Primark, River Island and Sports Direct.

REPUBLIC OF IRELAND



MANOR WEST RETAIL PARK AND SHOPPING CENTRE, TRALEE, CO. KERRY

Acting for landlord, Marathon, we provided leasing advice on Manor West Shopping Centre and Retail Park which totals 20,000 sqm. Anchor tenants include Debenhams, Tesco, TK Maxx, Woodies, Homestore & More, Next and Harvey Norman.

BELGIUM



BE-MINE RETAIL PARK, BERINGEN

We represented LRM/Democo/Van Roey in relation to the development, leasing and investment sale of this major new retail park totalling 18,000 sqm. The site was developed on a former mining site with lettings including Albert Heijn, LolaLiza, Brico, ZEB etc. The park was sold to Retail Estates.

SWEDEN



GROCERY ANCHORED RETAIL PORTFOLIO

Cushman & Wakefield advised Starwood Capital and Vencom in the sale of six grocery anchored retail properties. Acquired by Trophy, a real estate company fully owned by the pension fund AP3 and managed by Redito. The properties are located in Stockholm/Täby (Arringe), Gothenburg (Bäckebol), Uppsala (Boländerna), Malmö (Jägersro), Eskilstuna (Tuna Park) and Landskrona (Weibullsholm) and has a total lettable area of approximately 150,000 sq m. Among the largest tenants are Coop, XXL, Systembolaget, Media Markt, H&M, Ahlens, Lindex, Stadium, Clas Ohlson and Elgiganten.

NETHERLANDS



NORTH OF THE NETHERLANDS

Acting for landlord Propertize, we advised on the investment sale of 4 premier retail parks in the North of the Netherlands located in Drachten, Emmen, Emmeloord and Assen, totalling 100,000 sqm. The portfolio was sold to M7 Real Estate and key tenants included Carpetright, Kwantum, Seat & Sofas, Praxis and JYSK.

LUXEMBOURG



BETTEMBOURG RETAIL PARK

Appointed to provide development and leasing advice for this new retail park totalling 10,000 sqm in Bettembourg. The park is scheduled for completion during 2017 with ongoing discussions with several AAA retailers.

FRANCE



FRUNSHOPPING NANCY SUD, ST-NICOLAS DU PORT

On behalf of landlord De Vlier, we acted as a sole letting agent in respect of one of France's major new retail parks totalling 20 000 sqm. Lettings have been secured with Action, La Halle, Maxi Zoo, Norauto and Jysk.

SPAIN



ABADIA RETAIL PARK, TOLEDO

Parque Abadia, Toledo totals 54,000 sqm and is one of the premier retail parks in Spain. Acting for landlord Rockspring, we have fully let the scheme to international retailers including Decathlon, Media Markt, Alcampo, C&A, Kiabi and Conforama. Recent lettings to Espaco Casa and Foster's Hollywood.

SPAIN



PARQUE OESTE RETAIL PARK, MADRID

Parque Oeste is the dominant retail park in the southern area of Madrid totalling 150,000 sqm. The park began in 1994 in multi ownership but over time has been expanded and consolidated into a major retail destination. We act as leasing agents with major retailers represented including IKEA, Leroy Merlin, Decathlon and Nike.

PORTUGAL



AVEIRO RETAIL PARK, AVEIRO

Aveiro Retail Park is one of the largest retail parks in Portugal comprising 23,200 sqm. The park is owned by Blackstone, we have acted with Multi, the asset manager to improve tenant mix. We have secured the first retail park letting to Matrizauto (premier car dealership) comprising 1,845 sqm.

ITALY



LE CATENE RETAIL PARK, LUCCA

Le Catene Retail Park is a major retail park totalling 23,550 sqm located to the west of Florence. Acting for landlord TH Real Estate, recent letting secured with shoe retailer Bata. Other retailers on the park include Mediaworld, Cisolfa, Bata, Piazza Italia, Divani & Divani.

HUNGARY



MARKET CENTRAL FERIEHGY, VECSES

Market Central Feriehgy was Hungary's first major retail park totalling 44,000 sqm and included major international retailers such as H&M, C&A, CCC, Deichmann, Charles Voegelé, Intersport, Muller Drogerie and JYSK. The scheme is anchored by Tesco hypermarket and Praktiker DIY stores. We act as leasing agent for landlord WhiteStar and have widened the tenant mix to include banks, bookshops, pharmacy and foodcourt.

CZECH REPUBLIC



ROTUNDA, HAVIROV

Representing developer Rotunda Havirov we provided development and leasing advice on this new retail park totalling 6,300 sqm. Lettings were signed with international and local retailers including Lidl, C&A, Deichmann, Rossmann, Takko fashion, Planeo, Super Zoo and Dr. Max.

SLOVAKIA



BUTIKERCENTER, SENICA

Appointed by developer Viwo as development and leasing agents in relation to this new retail park totalling 2,500 sqm. Key lettings have been secured with CCC, TEDI, Okay Elektro, SUPER ZOO and Orion.

POLAND



FUTURA PARK KRAKÓW, KRAKOW

On behalf of landlord, Neinver, we have acted as leasing agents on one of the dominant retail parks in Krakow totalling 22,000 sqm. We have secured lettings to international retailers including Adidas, Nike, Reebok and Puma. Recent lettings include Diverse, Jackpot, Smyk, Calzedonia, Carry, Alama, Euro RTV AGD.

RUSSIA



SEVERNY RETAIL PARK, BELGOROD

We are appointed as development and leasing agents by landlord USP Development in respect of this proposed new retail park comprising 60,000 sqm. Target tenants include Auchan and Leroy Merlin, with a planned opening during 2018.