

Valuation & Advisory Self Storage



SHURGARD - EUROPE

For over 10 years we have regularly valued the Shurgard Europe portfolio of 190 stores in 7 countries, both for accounts and financing purposes.



SAFESTORE – EUROPE

Regular valuation of 98 stores in the UK and 25 in France for financial reporting and for financing purposes.



BIG Yellow - EMEA

Regular valuation of 75 properties for financial reporting and financing. We have also valued franchised development opportunities in the Middle East.



BIG Orange - APAC

Four stores in Singapore and 2 stores in Hong Kong valued for financial reporting purposes.



LOK'N STORE - UK

Regular valuation of 20 stores for financial reporting and for financing purposes.



BLUESPACE - SPAIN

Regular valuation of 21 stores across Spain for financial reporting and for financing purposes.

Our capabilities

We have over 530 valuers across EMEA located in a network of 18 countries. To ensure that the highest standards are maintained a valuation is always managed by a partner.

We specialise in valuing self storage properties, taking the lead in this expanding market. We also undertake valuations of offices, industrial, retail, residential, hospitality and other specialist property assets.

As well as working with our colleagues and associates in continental Europe, we coordinate valuations across the Americas, Asia Pacific and Africa. Self storage clients have a single point of contact to manage cross border valuation.

The European valuation & advisory team valued over €1 trillion worth of assets in 2015, involving over 92,600 properties, this included over €1.2 billion worth of self storage.

Our experience

- Our award winning occupational and investment agency teams and research group provide us with up to the minute local knowledge and national reach. The well established collaborative relationship between our Capital Markets Group and Agency Team is a powerful combination, which sets us apart from our competitors. The self storage market in Europe is an expanding market. The lack of transactions and paucity of information on trading information at store level in this largely owner occupied sector make valuation a highly specialist skill.
- Cushman & Wakefield has been at the forefront of developing a now industry accepted valuation approach and methodology.
- We draw on the experience of our US colleagues who publish the Self Storage Investor Survey, which details trends and conditions of the US self storage market, and who author the Self Storage Expense Guidebook, which serves as an industry benchmark for operating expenses.
- For the self storage sector we provide:
 - RICS Red Book valuations
 - Analysis
 - Valuations for loan security
 - Consultation
 - Litigation Support
 - Self Storage Appraisals
 - Self Storage Market Studies
 - Financial Feasibility Studies



CITY BOX – THE NETHERLANDS

Valuation of nine City Box stores for financing purposes.



ACCESS - UK

Valuation advice for loan security purposes.



SELSTOR - SWEDEN

Regular valuation for internal management.

SELF STORAGE CONTACTS

EMEA AND APAC



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Cushman & Wakefield is a leading global real estate services firm that helps clients transform the way people work, shop, and live. The firm's 43,000 employees in more than 60 countries provide deep local and global insights that create significant value for occupiers and investors around the world. Cushman & Wakefield is among the largest commercial real estate services firms with revenue of \$5 billion across core services of agency leasing, asset services, capital markets, facility services (C&W Services), global occupier services, investment & asset management (DTZ Investors), project & development services, tenant representation, and valuation & advisory. To learn more, visit www.cushmanwakefield.com or follow @CushWake on Twitter.

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