



VALUATION & ADVISORY

INDUSTRIAL

Valuation & Advisory's Industrial Practice Group is distinguished by experience, local market insight, global coverage, and responsive service.

Our appraisal professionals have extensive industrial property experience and are strategically located in major markets across the globe. Our team can offer more services to clients because of the ability to draw upon the diverse disciplines available from other Cushman & Wakefield core services.

The goal of the Industrial Practice Group is to understand our clients' business needs, personnel objectives, and real estate circumstances in order to provide best in class service. Cushman & Wakefield's integrated approach combines superior local knowledge with access to a national and international network of data and market participants, resulting in the identification of emerging trends critical to the valuation process.

THE CUSHMAN & WAKEFIELD ADVANTAGE

Our unique combination of research and proprietary technology assists in interpreting the market intelligence required to provide excellent service and communication to clients. Our talented professionals utilize an integrated technical appraisal service line platform to maximize communication with clients and to produce logical and supported analyses on complex assignments.

Our members provide market presentations and expert witness testimony, and are invited to engagements as guest speakers. The team attends seminars and conferences and are considered industry thought leaders. The group promotes an exchange of intelligence among all Valuation & Advisory's practice groups to discuss best practices, case studies, and enhancement of quality control.

Industrial Services

Property Appraisals & Review

- Appraisal services for corporations, institutional investors, advisors and lenders
- Expense analysis, feasibility studies and impact studies
- Multi-property portfolio valuation capabilities

Diligence Advisory

- CMBS underwriting
- Due diligence for acquisition/financing
- B-piece underwriting
- Loan portfolio underwriting and due diligence
- Cash flow modeling

Financial Reporting

- Agreed Upon Procedures (AUP)
- ASC 820, fair value measurements
- ASC 805, business combinations
- Debt valuation

Dispute Analysis & Litigation

- Dispute analysis
- Expert testimony
- Arbitration
- Litigation/trial support & consulting

Property Tax Services

- Assessment appeals
- Business and personal property tax compliance & audit support
- Proprietary software
- Full outsourcing capabilities

PROPERTY TYPES

- Air cargo facilities
- Business parks
- Cold storage/warehouse
- Flex spaces
- Heavy manufacturing
- High tech facilities
- Intermodal facilities
- Light manufacturing facilities
- Office/showrooms
- Office/warehouses
- Processing facilities
- Refineries
- Refrigerated/cold storage
- Research & development facilities
- Truck terminals
- Warehouses/distribution

CUSHMAN & WAKEFIELD VALUATION & ADVISORY BY THE NUMBERS



150±

Global V&A offices



1,970±

Global V&A professionals



252,900+

Properties appraised

CUSHMAN & WAKEFIELD VALUATION & ADVISORY GLOBAL LOCATIONS

