

Government

Our highly trained team is experienced with a vast range of asset types for government entities including experience with assets unique to a government such as national laboratory campuses, military properties and veterans administration campuses.

The goal of the Government Practice Group is to understand our clients' business needs, personnel objectives and real estate circumstances in order to provide best in class service. We conduct valuation and consultation services relating to federal, state, local and tribal government entities. Studies and valuations are performed for acquisitions, pre-disposal redevelopment planning/positioning, disposal of assets, land exchanges and asset monitoring. Our team is experienced in preparing valuation assignments in compliance with the Uniform Appraisal Standards for Federal Land Acquisitions (Yellow Book Standards) and agency specific guidelines, in addition to the Uniform Standards of Professional Appraisal Practice.

The Cushman & Wakefield Advantage

Our talented professionals utilize an integrated technical appraisal service line platform to maximize communication with clients and to produce logical and supported analyses on complex assignments. The group combines superior local knowledge with access to a national and international network of data and market participants, which results in identification of emerging trends critical to the valuation process. Our unique combination of research and proprietary technology assists with interpreting market intelligence required to provide excellent service and communication to clients.

Representative Clients

- Army Corps of Engineers
- Department of the Air Force
- Department of the Army
- Department of Energy
- Department of the Interior
- Department of Justice
- Department of Labor
- Department of the Navy
- Department of State
- Department of Veterans Affairs
- Federal Aviation Administration
- Federal Deposit Insurance Corporation
- Federal Home Loan Bank
- Federal Reserve Bank
- Food & Drug Administration
- General Services Administration Disposal Group
- General Services Administration Public Buildings Services
- Internal Revenue Service

Government Services

- Fair market rent analysis
- Highest and best use studies
- Litigation support
- Marketability and feasibility studies
- Portfolio valuations
- Real estate appraisals

Property Types

- Agricultural
- Airports
- Conservation land and easements
- Corridor valuations (railroad and utility right of ways)
- Education and civic buildings
- Federal courthouses
- Government office and industrial buildings
- Military bases
- National laboratories
- Ports
- Recreational lands
- Timber and minerals
- Vacant land tracts
- Veterans Administration campuses
- Wetlands

- Securities & Exchange Commission
- Small Business Administration
- U.S. Bankruptcy Court
- U.S. Coast Guard
- U.S. Marshals Service
- U.S. Postal Service
- U.S.D.A. Forest Service
- Numerous state and local governments
- Tribal governments

SIDNEY W. WOMACK, MAI, AI-GRS, FRICS

Senior Managing Director

Valuation & Advisory

+1913 440 0421 | sid.womack@cushwake.com