

### **AGENCY LEASING**

# YOUR ADVISOR THROUGH THE ENTIRE INVESTMENT CYCLE

Fueled by a passion for achieving impressive returns on investment, Cushman & Wakefield's 2,100 agency leasing professionals employ an imaginative, forward-thinking approach that prepares property owners and investors for what's next. We work to maximize asset awareness, stabilize occupancy, achieve optimal rents and forge positive relationships with the surrounding community. We know your city, your building, and your dream tenants. We understand the nuances and complexities of all property types — and use this knowledge to serve as a valued advisor. While strengthening your bottom line, we also take pride in helping you shape the way people work, shop, and live.

Let's us help you uncover what's next.

### WHAT'S NEXT

### In Maximizing Property Values

We deliver tailored solutions to attract and retain tenants, maximizing returns by:



Performing in-depth market and property analyses



Providing unparalleled knowledge of the market



Advising clients on strategic positioning and pricing



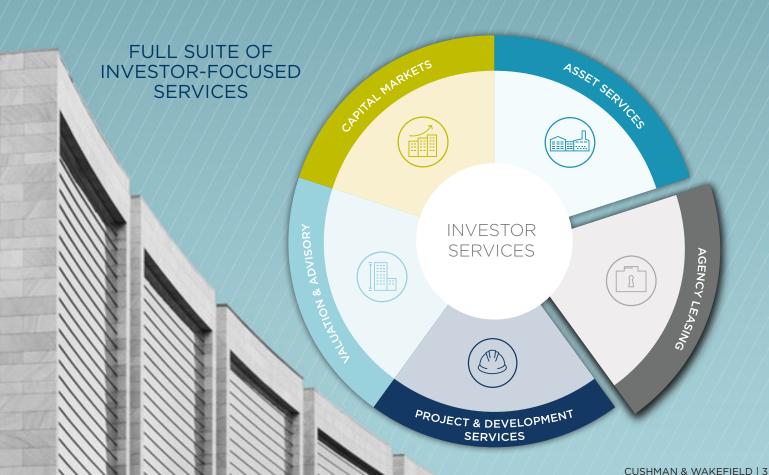
Aggressively negotiating to achieve the best possible lease terms



Developing a comprehensive marketing and leasing strategy



Working with existing tenants to ensure retention





2,100 Leasing Professionals

13,500 Closed Transactions

\$26.2B Transaction Value

320M Square Feet



### OFFICE

### FROM DOWNTOWN TO YOUR TOWN

From towering skyrises, to trendy downtown lofts, to sprawling suburban campuses, Cushman & Wakefield's leasing experts understand how to position office properties for success. Whether your investment requires pre-leasing for new construction, a complete re-brand of a tired asset, capital improvement recommendations and oversight, or more traditional leasing services, we leverage our connections to the tenant and broker communities—locally, nationally and globally—to understand opportunities and market dynamics.

2018 AMERICAS OFFICE LEASING PERFORMANCE

\$18.3B Transaction Value 8,500 Closed Transactions

164.2M Square Feet

### REPRESENTATIVE PROJECTS



The Landings Cincinnati, OH



5505 Blue Lagoon Drive Miami, FL



Union Phoenix, AZ



Riverside Center Boston, MA



One Atlantic Center Atlanta, GA



theMART Chicago, IL



Oceanwide Center San Francisco, CA



575 Fifth Avenue New York City, NY

## INDUSTRIAL

### MOVING AT THE SPEED OF CHANGE

Cushman & Wakefield provides leasing expertise for industrial property types, from manufacturing and distribution to flex and special-use facilities. We help owners and investors provide industrial estate that meets the needs of an industry in constant transformation. Our grasp of technology, eCommerce, global supply chain logistics, and the quickening pace of demographic and social change brings vision and agility to your investment.

2018 AMERICAS INDUSTRIAL LEASING PERFORMANCE

\$10.1B Transaction Value **6,182**Closed
Transactions

260.3M Square Feet

### REPRESENTATIVE PROJECTS



I-20 Commerce Center Lancaster, TX



7445 New Ridge Road Hanover, MD



Southern Gateway at Lambert Farms McDonough, GA



15810 Heacock Street Moreno Valley, CA



Prologis Park Stockton, CA



### RETAIL

### AROUND THE CORNER, ACROSS THE WORLD

Around the corner and across the world, Cushman & Wakefield is what's next in retail. Our 1,300+-member global retail team has the expertise, experience, and resources to provide comprehensive, integrated, and innovative real estate services to retail owners, developers, and investors, regardless of the size, scope of services, or property location.

From urban high streets to suburban centers, retail parks, and factory outlets, Cushman & Wakefield retail specialists leverage industry experience and a global perspective to market properties, align brands with the best opportunities, and provide clients with intelligence for smart decision making.

2018 AMERICAS RETAIL LEASING PERFORMANCE

\$2.3B Transaction Value

1,217
Transactions

**5.2M**Square Feet

Cushman & Wakefield is proud to be an ICSC Global Sponsor





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### REPRESENTATIVE PROJECTS



Watermark Tempe Tempe, AZ



800 Lincoln Road Miami, FL



The Gallery at Kenwood Cincinnati, OH



The Empire State Building New York, NY



2 Rodeo Drive Beverly Hills, CA



220 Post Street San Francisco, CA



@CushWakeRETAIL



### **About Cushman & Wakefield**

Cushman & Wakefield (NYSE: CWK) is a leading global real estate services firm that delivers exceptional value for real estate occupiers and owners. Cushman & Wakefield is among the largest real estate services firms with approximately 51,000 employees in 400 offices and 70 countries. In 2018, the firm had revenue of \$8.2 billion across core services of property, facilities and project management, leasing, capital markets, valuation and other services. To learn more, visit www.cushmanwakefield.com or follow @CushWake on Twitter.

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### **Cushman & Wakefield Capabilities**

### Service Lines

Agency Leasing Asset Services Capital Markets **Facility Services** 

Global Occupier Services

Project & Development Services

Tenant Representation Valuation & Advisory

### **Industries & Specialties**

Airports Industrial Automotive Land

Build-to-Suit Legal/Professional **Data Centers** Life Sciences/Pharma

eCommerce Multifamily

Education Net Lease Investment

**Emerging Technology** Not-for-Profit

Office Energy (oil & gas)

Financial Services Ports & Intermodal Flexible Workplace **Public Sector** 

Food & Beverage Rail Global Supply Chain Retail

Government Sports & Entertainment Healthcare Third-Party Logistics (3PL)

Hospitality