

# Capital Markets



## Relentlessly creating value for clients

Our Capital Markets advisors never stop looking for new ways to drive better returns and value for our clients. Our entrepreneurial spirit makes us more resourceful at creating and securing better opportunities for our clients around the world, regardless of market conditions. We consistently find ways to access more investors, forge greater connections, and provide exclusive, local insights. By building the right teams, we give clients a depth of information and insight, which can unearth opportunities in the most unexpected places. That's why institutional and private clients expect us to not just deliver but maximize value every time.

## Asset Types

- Office
- Industrial
- Multifamily
- Retail
- Healthcare &
- Life Sciences
- Hospitality
- Net Lease
- Self-Storage
- Land

**550+**

Capital Markets Professionals

**\$52B+**

Sales Volume\*

**\$14B+**

Finance Volume\*

**4,698**

Total Transactions\*

\*Americas 3-year 2024 averages

## The Cushman & Wakefield Edge

### Investment Sales

Real estate investors worldwide trust us to help them succeed. Cushman & Wakefield combines global reach with local expertise, ensuring access to capital and a strategy tailored to each client's needs.

### Equity, Debt, Structured Finance

We offer tailored capital solutions across all asset classes. Through our joint venture with Greystone, we offer direct access to Fannie Mae, Freddie Mac, and FHA/HUD loan programs, alongside bridge, mezzanine, commercial bank, life insurance, and CMBS loans.

### Corporate Capital Markets

We tailor advisory services to deliver optimized solutions, leveraging corporate credit and real estate underwriting for corporate occupiers and owners.

### Capital Advisory

Our Global Capital Desk connects investors with global capital around the world, offering tailored services across all markets through our global network.

### Loan & Portfolio Sales

With over a decade of experience, we drive competition and efficiently close deals in loan and asset sales for institutional investors and government agencies.

### Loan Servicing

In partnership with Greystone, we manage a top-rated multibillion-dollar loan servicing portfolio, ensuring trust and reliability.